

Hart Schaffner & Marx

Third Annual Report

December 31, 1913

Hart Schaffner & Marx

Chicago

New York

New York, January 26, 1914.

To the Stockholders:

The Board of Directors submit herewith a Balance Sheet showing the condition of the Company as at December 31, 1913, supplemented by a statement of Income and Surplus.

Sales for the year showed a satisfactory increase, profits have been restored to a rate almost equal to the average attained during the years prior to incorporation, and the financial condition of the Company is excellent in every way.

Respectfully submitted,

HARRY HART,

President.

Hart Schaffner & Marx

Balance Sheet, December 31, 1913

Assets

GOODWILL, TRADE NAMES AND TRADE MARKS.....		\$15,000,000.00
MACHINERY, FURNITURE AND FIXTURES.....	\$ 377,322.35	
Less—Depreciation Reserve.....	77,322.35	300,000.00
CURRENT ASSETS:		
Inventories of Manufactured Goods, Work in Progress and Materials (at or below cost).....	\$ 2,746,456.14	
Accounts and Bills Receivable.....	1,716,884.12	
Cash in Banks and on Hand.....	1,365,612.09	5,828,952.35
PREPAID EXPENSES.....		77,271.58
		<u>\$21,206,223.93</u>

Liabilities

CAPITAL LIABILITIES:		
Preferred Stock—		
As at December 31, 1912—49,000 shares.....	\$ 4,900,000.00	
Less—3000 shares in Treasury, purchased for cancellation.....	300,000.00	
	\$ 4,600,000.00	
Common Stock—150,000 shares.....	15,000,000.00	\$19,600,000.00
CURRENT LIABILITIES:		
Accounts Payable.....	\$ 373,453.38	
Accrued Salaries and Wages.....	133,066.38	
Accrued Taxes.....	61,726.16	568,245.92
RESERVE FUNDS:		
Preferred Stock Redemption Fund.....	\$ 400,000.00	
Reserve for Contingencies.....	150,000.00	550,000.00
SURPLUS.....		487,978.01
		<u>\$21,206,223.93</u>

Income and Surplus

For the Year ending December 31, 1913

Net Profits and Income for the year, after deducting all operating, selling, general and administration expenses, including interest.....		\$ 1,121,689.01
Deduct—Provisions therefrom for—		
Depreciation.....	\$ 62,322.35	
Contingencies.....	150,000.00	212,322.35
Net Surplus Profits and Income.....		\$ 909,366.66
Deduct—Appropriations therefrom for—		
Preferred Stock Dividends at 7% per annum.....	\$ 337,920.28	
Preferred Stock Redemption Fund.....	300,000.00	
	\$ 637,920.28	
Less—Discount on Preferred Stock Purchased.....	3,123.32	634,796.96
Net Surplus for the year.....		\$ 274,569.70
Unappropriated Surplus, January 1, 1913.....		213,408.31
Total Unappropriated Surplus, December 31, 1913.....		<u>\$ 487,978.01</u>